# WEBCAST PRESENTATION

**Q3 2012 RESULTS** 

28<sup>th</sup> November 2012



#### **Disclaimer**

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## **3Q 2012 Highlights**

- Revenue in 3Q 2012 DKK 157.9MM and in first nine months DKK 437.3MM
- EBIT in 3Q DKK 55.7MM and in first nine months DKK 132.9MM
- EBITDAX in 3Q DKK 111.9MM and in first nine months DKK 318.0MM
- Cash generated from operations and in the first nine months 2012 was DKK 319.0MM, a new record
- Overall, 2012 first nine months performance exceeds the 2011 full year
- Cash and cash equivalents at end 3Q 2012 was DKK 298.5MM compared to DKK 114.3MM at year end 2011. Cash and cash equivalents at 28<sup>th</sup> November 2012 were DKK 304.6MM
- Participated in drilling of 3 exploration and appraisal wells in 3Q: Brugdan II, Spaniards and Polecat
- Atlantic Petroleum has been offered for award four licences in the UK 27<sup>th</sup> Licensing Round, Five applications are still outstanding

## **Income Statement**

9 months 2012

	9 months to 30 <sup>th</sup> September 2012 DKK	9 months to 30 <sup>th</sup> September 2011 DKK	Full year 2011 DKK
Revenue	437.311.835	336.980.009	434.830.735
Cost of sales	-257.287.922	-201.872.223	-261.196.369
Gross profit	180.023.913	135.107.786	173.634.366
Exploration expense	-17.355.538	-6.572.782	-17.811.620
Pre-licence exploration costs	-4.604.628	-1.075.382	-1.827.764
General and administration costs	-25.134.569	-18.384.060	-27.675.935
Other operating income	13.931	0	0
Operating profit	132.943.108	109.075.562	126.319.047
Interest Income and finance gains	1.534.661	13.356.973	29.473.523
Interest expenses and other finance costs	-18.850.775	-20.791.381	-28.266.938
Profit before taxation	115.626.995	101.641.154	127.525.632
Taxation	-77.877.727	-60.941.858	-60.890.823
Profit after taxation	37.749.268	40.699.296	66.634.809



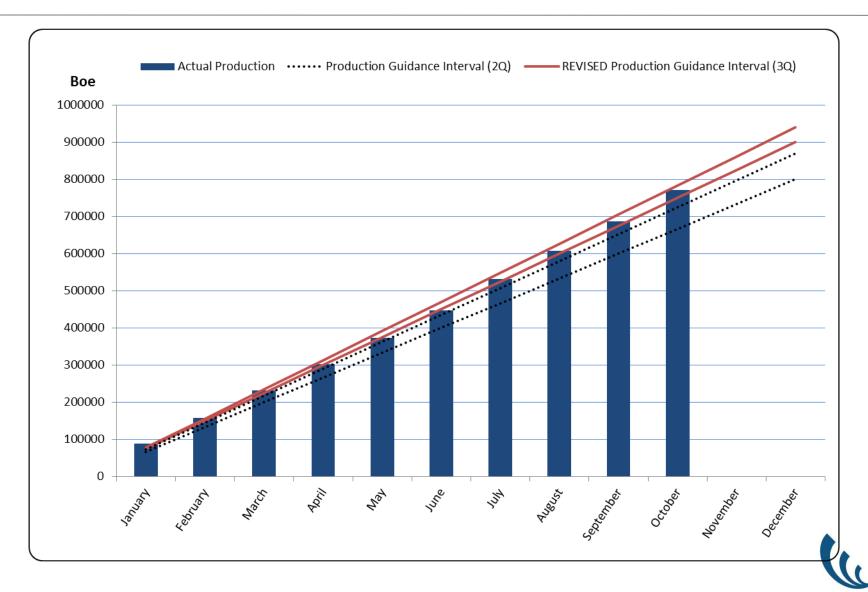
## **Balance Sheet and Cash Flow**

#### 9 months 2012

#### **DKK MM**

Balance Sheet	End 3Q 2012	End 2011
Total assets	965.0	776.9
- Cash and cash equivalents	298.5	114.3
Equity	491.3	429.3
Bank debt - Long term - Short term	97.5 78.0 19.5	105.0 65.0 40.0
Cash Flow	1Q-3Q 2012	1Q-3Q 2011
Net cash from operating activities	318.9	235.5
Net cash from investing activities	-125.0	-93.9
Net cash from financing activities	-7.5	-68.6

### 2012 Production & Guidance



# **Our Strategy & Building Blocks**

# Provide step change growth through high impact exploration and targeted acquisitions

# GROWTH THROUGH DEVELOPMENT

Create organic growth through development of existing asset base



# GROWTH BY FARM-IN & ACQUISITIONS

Increase portfolio through selective farm-ins and acquisitions



#### **PARTNERSHIPS**

Strong partnerships with major international partners



#### STRONG TEAM

Atlantic Petroleum has a strong technical team

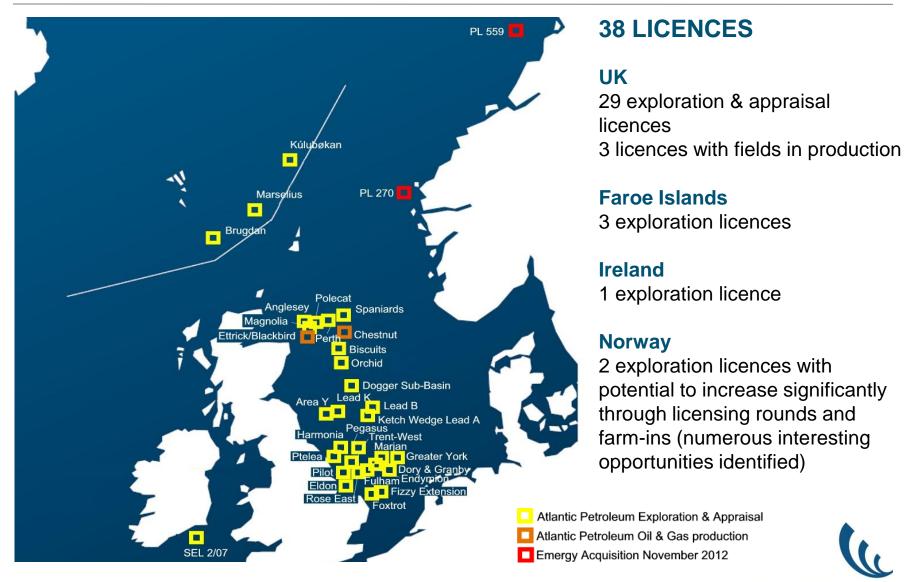


- Main Focus on Offshore North West Europe
- Provide Steady Growth from the Existing Base
- Be prepared to acquire companies and/or assets

 Retain Flexibility to Manage and Capitalise on Current Market Conditions



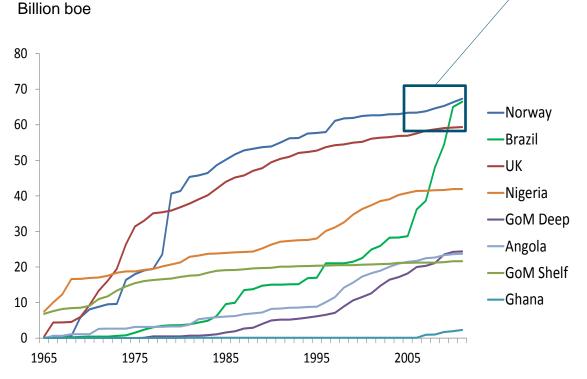
### **Atlantic Petroleum Licences November 2012**

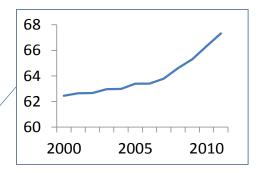


# **Norway - Significant Exploration Potential Remains**

Norway is deviating from the classic creaming curve in that the past several years have seen larger discoveries

# Cumulative Discovered oil & gas resources by country by year (offshore only)

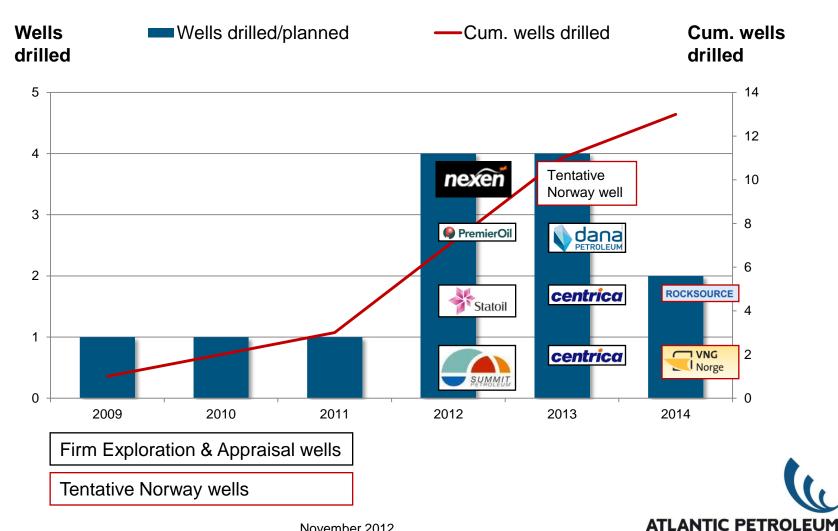




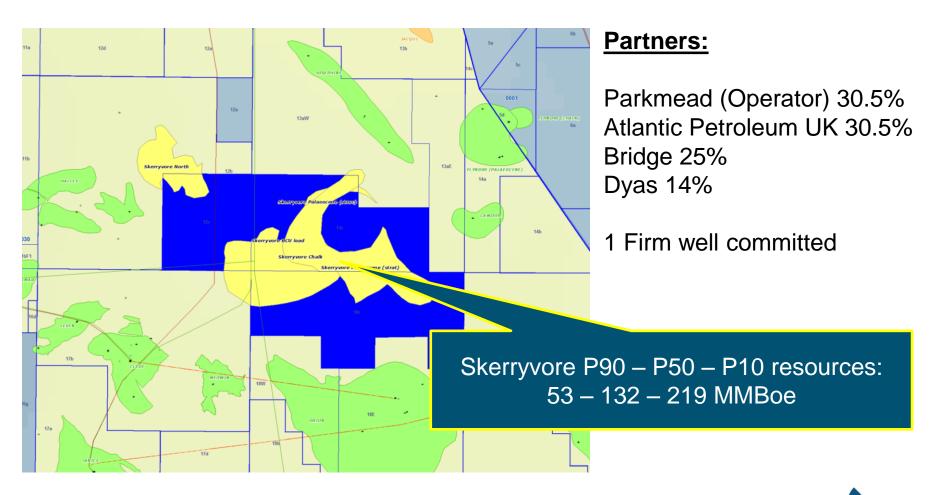
#### **2001-2011 statistics:**

- ≈ 300 wildcats drilled last 10 years
- ≈ 46% technical success rate
- ≈ 24% commercial success rate (based on an approximate volume cut-off)
- ≈ 6.8 bn boe cumulative volumes discovered over the past decade
- ≈ **50 mmboe** average discovery size per well

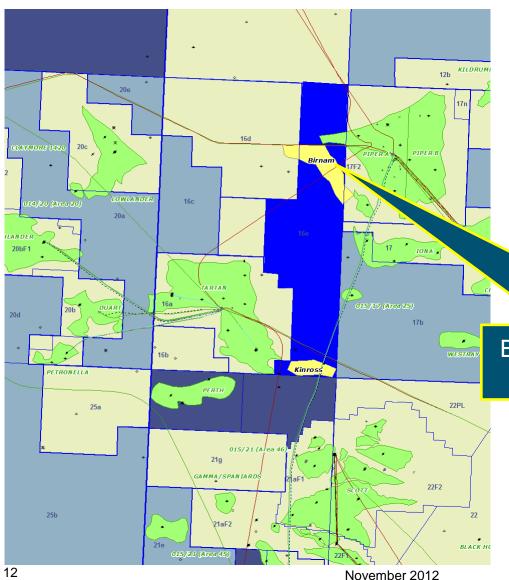
# **Exploration & Appraisal Wells**



## Skerryvore: 30/12c, 30/13c & 30/18c



### Birnam: 15/16e



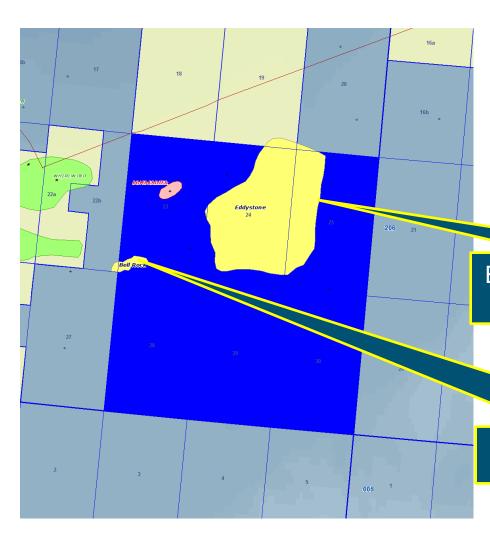
#### **Partners:**

Parkmead (Operator) 34%, Atlantic Petroleum UK 33% Faroe Petroleum 33%

Birnam P90 – P50 – P10 resources: 5 – 36 – 199 MMBoe



# Eddystone & Bell Rock: 205/23, 24, 25, 28, 29, 30



#### **Partners:**

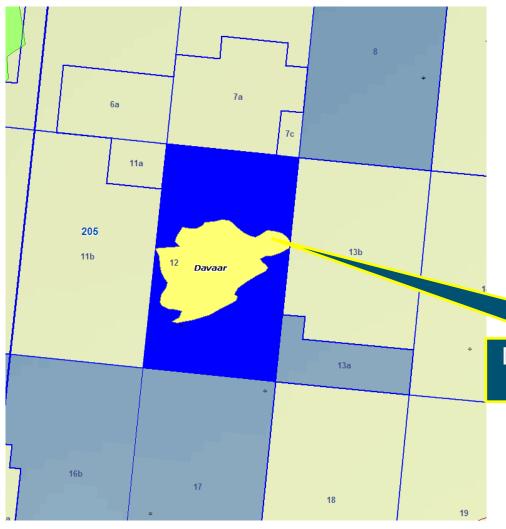
Parkmead (Operator) 43% Atlantic Petroleum UK 43% Dyas 14%

Eddystone P90 – P50 – P10 resources: 71 – 166 – 328 MMBoe

Bell Rock P90 – P50 – P10 resources: 4 - 9 - 17 MMBoe



### Davaar: 205/12



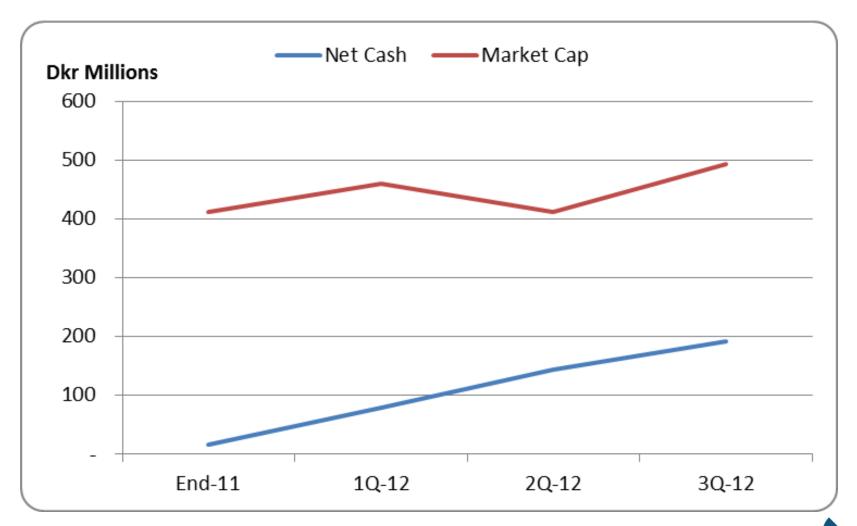
#### **Partners:**

Parkmead (Operator) 30%, Atlantic Petroleum UK 30%, Summit 26% Dyas 14%

Davaar P90 – P50 – P10 resources: 94 – 186 – 336 MMBoe

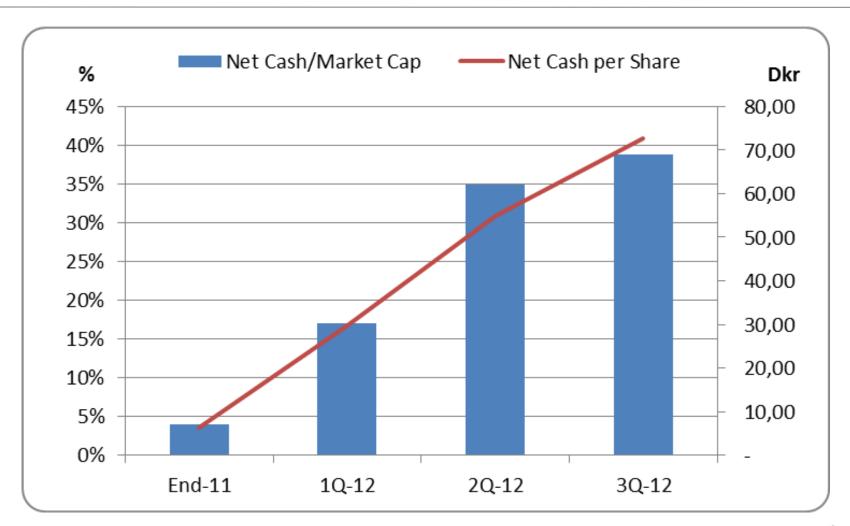


# Net Cash & Market Cap.





# Net Cash & Market Cap.





# Planned Activities (2012 to 2013)

Planned Activities (2012 to 2013)			2012			2013					
			1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	
		L.006 Brugdan Deep	Brugdan II well								
Faroe Islands		L.014 Marselius	2D Seismic								
		L.016 Kúlubøkan	3D Seismic (proposal)								
		P.1100 Polecat	Polecat appraisal well								
	tion	P.1556 Orchid	Orchid well								
	Exploration	P.1655 Spaniards	Spaniards well								
	<u> </u>	P.1724 Pegasus West	Pegasus West well								
		P.1734 Endymion	Endymion well								
UK		P.1610 & P.1766 Magnolia	Magnolia well								
UK		P.1899 Lead B	3D Seismic								
		P.1906 Greater York	3D Seismic								
Poloroge	Ħ	P.273 & P.317 Ettrick (Producing field)	Water injector								
	opme		Producer								
	Devel	P.1580 Blackbird (Producing field)	Water injector								
			Producer								





### **Outlook**



- New production guidance is in the range 900,000 940,000 boe
- New EBITDAX guidance is in the range DKK 375MM DKK 425MM
- UK 27<sup>th</sup> Licensing Round. Five applications are still outstanding
- Participate in the 22<sup>nd</sup> Norwegian Licensing Round
- Spudding of the Magnolia exploration well in 1Q 2013
- Complete the drilling of the Brugdan II prospect in 2013
- Asset or corporate acquisitions to be evaluated



#### Contact



Ben Arabo, CEO Tel +298 350 100 Mobile +298 550 100

E-mail: ben.arabo@petroleum.fo

#### **Headquarters, Faroe Islands**

P/F Atlantic Petroleum Yviri við Strond 4 P.O.Box 1228 Faroe Islands Tel +298 350100

#### Norway offices, Bergen

Atlantic Petroleum Norge AS Kanalveien 109 5068 Bergen Norway Tel +47 99205989

#### **UK offices, London**

Atlantic Petroleum (UK) Limited 26/28 Hammersmith Grove London W6 7BA United Kingdom Tel +44 20 8834 1045

